



Heng Fai Enterprises Limited
恒輝企業控股有限公司
Hong Kong Stock Exchange: 185

Heng Fai Enterprises – Appointment of CDO for New Property Development Subsidiary

Heng Fai Enterprises Appoints Real Estate Veteran Charles MacKenzie as Chief Development Officer of U.S. Real Estate Development Subsidiary



Hong Kong, 14 July 2014 – Hong Kong Stock Exchange-listed **Heng Fai Enterprises Limited** (“HFE” or the “Company”) announced today the appointment of Mr. Charles W.S. MacKenzie (“Mr. MacKenzie”), as the Chief Development Officer of its U.S.-based property development subsidiary, Inter-American Development, LLC (“IAD”).

IAD – a wholly owned subsidiary of HFE’s 85%-held Inter-American Group Holdings Inc, (“IA”), which is managing two HFE-seeded U.S. REITs – has identified several real estate projects that it can either provide project management services, carry out land sub-division or act as master developer of anchor projects.

IAD has recently entered into an agreement with an Asia-based property developer to collaborate on a land sub-division project. IAD will take on the role of development manager for a 136-acre parcel of land in Houston, Texas, and derive fees to provide management, operational and administrative services for the project.

Mr. MacKenzie joins IAD after a 19-year career that has included running his own real-estate investment firm where he worked extensively with property owners, developers, general contractors and tenants to develop over 650,000 square feet of office and retail projects. Including development consulting services provided to third-parties over the years, his portfolio is valued at over US\$100 million.

He is also a limited partner in over two million square feet of office, retail, flex and multi-family projects as well in the development of multiple successful residential communities.

HFE’s Managing Chairman, Mr. Chan Heng Fai, said, *“In view of the current U.S. property market cycle and economic recovery, we expect rental and capital values to grow, especially in several key states. With an experienced IAD management team, we are starting to build a solid pipeline of projects which will strengthen HFE’s development business segment.”*

“HFE will combine its rich experience in property development and investment – over 40 years, mostly in Asia – with that of the IAD team to develop this segment as a second pillar of growth for HFE, complementing the current REIT ownership and management,” he said.

HFE has to date seeded two REITs listed on the U.S. Over-The-Counter Bulletin Board – American Housing REIT, Inc. (“AHR”) that owns a portfolio of single-family rentals, and Global Medical REIT, Inc. (“GMR”) that owns a medical facility in Omaha, Nebraska. IA will manage both REITs for fees of approximately 1.5% to 2.0% of assets under management. AHR distributed its first quarterly dividend on 24 April 2014, exceeding the target annualised yield of 8.0%, while GMR will start distributing monthly dividends in July 2014.

Mr. MacKenzie said, *“With our deep experience in the U.S. real estate market, our management team is able to source, evaluate and execute complex deals within a short time frame and align interests with partners as we capture exciting opportunities that can enhance returns for IAD and HFE.”*

End of press release

Issued on behalf of the Company by WeR1 Consultants Pte Ltd:

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About Heng Fai Enterprises Limited

Heng Fai Enterprises Limited (“HFE” or the “Company”), formerly known as Xpress Group Limited, listed on the Hong Kong Stock Exchange in 1972 with a current market capitalisation of approximately HK\$1.4 billion (US\$177 million). The Chan family has majority control of the Company’s share capital base.

The Company is led by directors with strong finance and property experience as well as an established track record in Wall Street, Hong Kong and Singapore.